

PRESS RELEASE

**Safety21 acquires Kapsch TrafficCom Italia,
reaffirming its leading role as an enabler of Smart
City and Smart Road solutions for local councils.**

Motus21 is born.

Milan 14 September 2021 – **Safety21 S.p.A.**, an Italian company and leader in the road safety market, owned by the CEO founder Gianluca Longo and a host of institutional investors, is announcing the completion of its acquisition of 100% of the share capital of **Kapsch TrafficCom S.r.l.**, **the Italian branch of Kapsch TrafficCom AG**, an Austrian company listed on the Vienna stock exchange, a globally recognized provider of technological solutions for mobility.

Now celebrating its 10th year, Safety21's initial internal growth phase has seen the success of its proprietary cloud platform IoT TITAN®, as well as innovative infrastructure proposition models for municipalities through *public-private partnerships*. With this transaction, the company further strengthens its series of acquisitions at the national and international level, intended to incorporate *core links* in the chain of services offered by the Group to the public bodies in the smart mobility market.

Kapsch TrafficCom Italia has been a leader since 2008 in the manufacturing, sale and maintenance of IoT for traffic offense detection, with a particular focus on access control within Limited Traffic Zones (LTZ). The transaction now represents an additional step in Safety21's expansion, broadening the range of cutting-edge IoT technological solutions and scalable and innovative outsourcing services offered to public bodies and police forces.

Kapsch TrafficCom Italia, now Motus21, currently operates throughout the country with 416 LTZ gates in over 60 Italian cities, including many large metropolitan centres. The transaction will allow Safety21 Group to serve over 300 public bodies, with an installed base of over 700 active and operational enforcement IoTs throughout Italy.

Gianluca Longo, CEO of Safety21: *"The acquisition of Kapsch TrafficCom Italia, which has become Motus21, represents a natural path of expansion for Safety21 in the smart mobility world. Motus21 will allow us to play an increasingly prominent role for local councils, offering IoT solutions for law enforcement and monitoring in the local area, with a view to improving traffic flows and eco-sustainability as envisaged by the National Recovery and Resilience Plan. The acquisition of Kapsch TrafficCom Italia is a highly significant first step in our partnership with Kapsch TrafficCom AG, an internationally renowned player in the sector."*

Georg Kapsch, CEO of Kapsch TrafficCom AG, complements: *"Kapsch TrafficCom has resolved to concentrate its strategic focus on four core areas in the future. This focus has led us to sell Kapsch TrafficCom Italia. We are handing over our branch to a successful Italian company, which will manage it adeptly and we are convinced that it will fit perfectly with Safety21's operations. In future we will cooperate with Safety21 to jointly seize opportunities in Italian cities and abroad."*

Safety21 was supported in the transaction by the advisor **Itom Invest** while the legal aspects were handled by **Grimaldi** for **Kapsch** and **Orrick** for the buyer. The banks involved, a pool made up of Banco BPM and MPS, were followed by **Legance**.

Safety21 S.p.A.

Safety21 is an Italian Smart Mobility company developing technological services to improve road safety standards. Safety21, in its own right and through the Group's companies, provides local councils and police forces with scalable and innovative outsourcing services through the proprietary *IoT TITAN® cloud* platform. This highly innovative technology offers full control for managing the entire sanctioning process and enables monitoring of the local area through an end-to-end offering that includes *IoT* management for detecting infringements through all administrative procedures up to enforced collection of unpaid debt.

In addition to Safety21 S.p.A., the Group, founded in 2011 and backed by institutional and international investors, today includes ServiceNet21 S.r.l., A21 Riscossioni S.r.l. and Consel S.r.l.. Its headquarter is in Rome with operating offices in Milan, Turin, Orvieto, La Spezia and Varese.

www.safety21.it

Kapsch TrafficCom

Kapsch TrafficCom is a globally renowned provider of transportation solutions for sustainable mobility. Innovative solutions in the application fields of tolling, tolling services, traffic management and demand management contribute to a healthy world without congestion.

Kapsch has brought projects to fruition in more than 50 countries around the globe. With one-stop solutions, the company covers the entire value chain of customers, from components to design and implementation to the operation of systems.

As part of the Kapsch Group and headquartered in Vienna, Kapsch TrafficCom has subsidiaries and branches in more than 25 countries. It has been listed in the Prime Market segment of the Vienna Stock Exchange since 2007 (ticker symbol: KTCG). In its 2020/21 financial year, around 4,660 employees generated revenues of about EUR 500 million.

www.kapsch.net